

Financial Advisor

Are you a high achieving business builder who's ready to manage your own financial services and insurance business?

Are you passionate about helping Canadian's protect their future?

If thriving on making a difference in your community fuels your passion, along with cultivating long-term relationships with clients, why not consider becoming a Financial Advisor/Independent Agency Owner with Co-operators.

What you're responsible for:

- Working with new and existing clients to provide a holistic approach to empower informed financial decisions
- Achieving agency goals that will allow for uncapped commissions, bonuses, and incentive trips, which will drive top results to exceed agency targets – Sky's the limit!
- Inspiring trust by leading, coaching, and developing your team of highly motivated Associates - Walk "their" talk
- Maximizing your networking abilities to continue to grow your book of business as a pillar in your community

What to expect:

- Prioritizing and being accountable for your day
- Driving your business to place focus on your future
- Identify niche markets by cross selling, networking, and referrals
- Being an active member of your community
- Meeting your clients in and out of the office
- Strict confidentiality and discretion

To be successful:

- An innovative mindset to improve operational efficiencies, with a client centric lens
- Lead and inspire a positive work environment, remaining focused and optimistic in the pursuit of a goal, despite barriers
- Ability to influence or persuade others to adopt a specific course of action
- Create a high-performance culture through an adoption of change
- Apply a strategic approach to adjust business plans based on shifting priorities

To join our team:

- Successful completion of a post-secondary degree or diploma issued by an accredited college or university
- Possess or willing to obtain a Life license (LLQP) and a General Insurance license (OTL); with a Mutual Funds license considered an asset
- Completion of or working towards an accredited Financial Planning Designation(s)
- People leadership (3-5 years) experience

What we offer:

- Partnership with our internal team of advanced financial planning experts and resources of the wealth planning, and insurance planning specialists
- Specialized internal training and ongoing development support throughout your career
- Internal resources to support marketing and advertising needs
- Opportunities to give back to your community with the backing and support of Co-operators brand
- A competitive compensation package and benefits program

Search our current job opportunities; <https://cooperators.talentnest.com/en/jobs>

Each job posting includes a link for applying by location and submitting your resume online.